

Internship in Business Development & Marketing

Revo Foods is a pioneering start-up dedicated to revolutionizing the food industry's sustainability through cutting-edge 3D-printing technology. We are committed to creating innovative, delicious, and sustainable vegan food alternatives that reduce the environmental impact of traditional food production.

Our team of experts is passionate about pushing the boundaries of food technology, and we are looking for a highly motivated **Business Development & Marketing Intern** to join us on this exciting journey.

What we are looking for

Are you full of creative ideas, interested in sustainability, food innovation, and growing brands? Do you enjoy combining analytical thinking with creative marketing and business development activities? Are you excited about working in a fast-growing startup where you can gain hands-on experience?

Then join our team as a **Business Development & Marketing Intern** for a period of **6 months**. We are developing a new business segment of food customization and personalization. You can be part of it and learn about new go-to-market plans, customer segmentation, pricing strategy, and more transferrable skills that will help you in your career as a future Business Developer. As a cross-functional person, you will gain comprehensive insights into business development, sales, marketing, and operational processes. You will work closely with different teams and have the opportunity to take ownership of projects and bring your own ideas to life.

Responsibilities:

- Develop a go-to-market and customer segmentation plan for our new business field of "Food customization & personalization"
- Research potential customers, market opportunities, and sales channels, and support the development of business opportunities
- Identify, qualify, and reach out to potential customers and partners
- Define the value proposition. Why should certain customers purchase our products/services? Make hypotheses and test them!
- Contribute creative ideas for marketing campaigns, product launches, and brand-building initiatives
- Analyze support pricing model for different opportunities/customers
- Collaborate on cross-functional business development projects across Sales, Marketing, Product Development and Operations
- Support marketing events, trade fairs and promotional activities

Requirements:

- Currently pursuing a degree in Business Administration, Marketing, Economics, International Business, Supply Chain Management, or a related field
- Fluent in English (German is a plus)

- Strong interest in business development, sales, marketing, and startup environments
- Creative, proactive, and eager to contribute your own ideas
- Analytical mindset with an interest in commercial and operational processes
- Excellent organizational skills and a structured way of working
- Strong communication and interpersonal skills
- Interest in sustainability, food innovation, and plant-based products

What we offer

- A great team with dedicated colleagues
- The chance to actively contribute to a better and more sustainable future
- Fun after-work team events
- This internship is currently unpaid, but offers you the opportunity to gain in-depth insights into a fast-growing start-up, work closely with our leadership team and take on responsibility for real challenges in a pioneering industry

You might be a great fit even if you don't meet every single point.

If this role excites you, we'd love to hear from you!

Our internships are unpaid.

Applicants from EU countries outside Austria may be eligible to apply for Erasmus+ Internship funding through their home institution, which can provide financial support during the internship.

Please send your CV to people@revo-foods.com.

All qualified applicants will be considered regardless of origin, gender, age, sexual orientation, or any other characteristics.